UW-Madison Division of Extension Jefferson County

DEPARTMENT MISSION

Extension's mission is to connect people with the University of Wisconsin by working alongside the people of Wisconsin to improve lives and communities. We develop practical educational programs tailored to local needs and work with individuals every day to ensure cutting-edge research at the campus benefits the people of Wisconsin, our children and our communities.

DEPARTMENT GOALS

Desired results	Objectives - specific steps	Link to Strategic Plan	Completion Date
Provide high-quality agriculture support for increased profitability and appropriate technology. Provide educational programming specific to the needs of the agriculture community including Pesticide Applicator training.		Goal 3.1 & 3.2, Goal 10	Ongoing
Provide positive youth development support to enhance youth and adult partnerships and volunteer engagement to build the capacity of the Jefferson Co. 4-H program.	Identify needs within the 4-H program to best serve the youth. Provide support to new families joining 4-H through trainings and multi-county collaborations. Provide Volunteer in Preparation (VIP) training to 4-H volunteers.	Goal 3	Ongoing
Provide natural resource support, collaboration and education throughout the Rock River watershed.	Identify key partners. Identify needs and educational opportunities.	Goal 6.4	Ongoing
Provide high quality educational programs and research-based education utilizing local experts and University of Wisconsin resources.	Provide educational programming to focus on needs including, but not limited to, 4-H, Agriculture, Natural Resources and Community Education.	Goal 3.2c	Ongoing
Provide trainings for Nonprofit organizations and civic organizations to increase capacity to achieve outcomes.	Participants will increase collaborations, value of resources leveraged and grant writing.	Goal 1.5	Ongoing
Increase Nonprofit sector's collective capacity; Support decision making with data collection and	Identify duplication of services and service gap analysis within communities.	Goal 4	Ongoing

interpretation to plan for future needs and services.			
Provide education focused on healthy eating habits, active lifestyles and healthy community environments for families with limited incomes through nutrition education at the individual, community and systems levels.	Provide a series of nutrition lessons throughout Jefferson County, including schools, food pantries, community gardens, and farmers' markets.	Goal 3	Ongoing

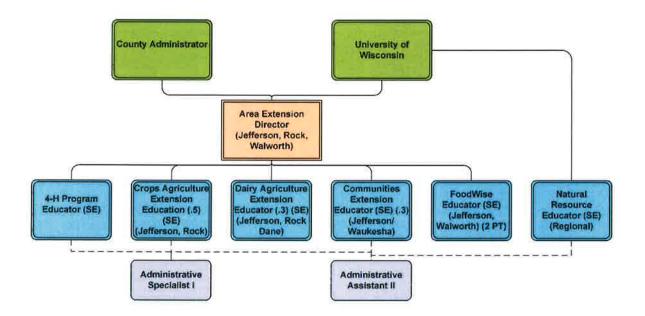
PROGRAM EVALUATION

Draggam/Samiles Description	Output Measures				
Program/Service Description	2020	2021 (Est)	2022 (Est)		
Division of Extension Volunteers (4-H and Master Gardener).	293	293	300		
Number of hours provided through Extension volunteers.	8,145	9,150	9,200		
Value of UW-Extension volunteers. (current estimated dollar value of volunteer time in Wisconsin of \$23.06 per hour, from Independent Sector.)	\$187,824	\$209,999	_		
Engaged community partners.	17	20	25		
Educational programs provided by Extension Educators.	27	63	70		
Number of participants and direct educational contacts.	984	1,500	2,000		

FACTORS INFLUENCING PROGRAM/SERVICE DELIVERY AND ACCOMPLISHMENTS

- Until COVID 19, educational programming was on track to meet the department's goals.
 Programming continued using remote platforms to the best of our ability.
- In the fall of 2021, a regional crops educator and regional dairy educator will be hired to fill the current Agriculture Educator vacancy. Programming has continued using in-person and remote platforms to the best of our ability.

DEPARTMENT ORGANIZATIONAL CHART



UW Extension

Financial Summary

			2021		Change from	m 2021
	2020	2021	Amended	2022	Amended I	Budget
	Actual	Estimate	Budget	Budget	\$	%
Revenues						
Public Charges	18,730	16,863	20,200	17,550	(2,650)	-13.12%
Intergovernmental Charges	1,305	2,608	2,608	2,608	9	0.00%
Misc. Revenues	*	*		(#0)	*	*
Other Financing Sources			19,166	559	(19,166)	
Total Revenues	20,035	19,471	41,974	20,158	(21,816)	-51.98%
Expenditures						
Personnel Expenses	118,431	105,873	119,780	122,580	2,800	2.34%
Purchased Services	97,240	99,650	99,650	94,894	(4,756)	-4.77%
Operating Costs	19,408	22,660	31,383	32,283	900	2.87%
Interdept. Charges	21,865	24,926	24,926	25,564	638	2.56%
Other Expenses	795	885	885	953	68	7.68%
Capital Items	9,845	46,400	35,000	:=0;	(35,000)	-100.00%
Other Financing Uses	12	2	19,166	(3)	(19,166)	-100.00%
Total Expenditures	267,584	300,394	330,790	276,274	(54,516)	-16.48%
Property Taxes	257,548	288,816	288,816	256,116	(32,700)	-11.32%
Addition to (Use of) Fund Balance	9,999	7,893	34):	**		

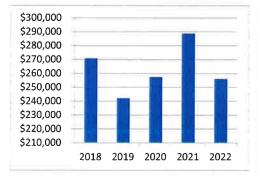
Summary Highlights:

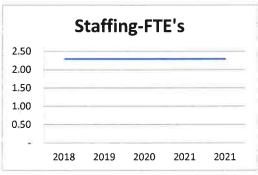
The 2022 budget provides \$256,116 in tax levy, which is a \$32,700 decrease in levy from the 2021 amended budget. The primary reason for this is a decrease in capital costs.

Summary of Capital Items:

None.

Summary of Property Tax Levy and FTEs





UW Extension-2022 BUDGET

	Account Number	Project	Description	2020 Actual	2021 6-Month Actual	2021 Estimated	2021 Amended	2022 Admin	2022 Adopted
411100 German Properly Taxes 257,548 144,408 288,819 288,819 286,119 -	13301 -U	N Exten	sion						
411100 German Properly Taxes 257,548 144,408 288,819 288,819 286,119 -	REVENUE	s		9					
45100		_	General Property Taxes	257.548	144,408	288,816	288.816	256,116	
Magna								*	*
AF7027	451100		Misc. Billed	2,835	1,044	3,000	3,000	3,000	4
### REVENUES TOTAL ### REVENUES TOTAL ### ATTEMPTICES ### REVENUES TOTAL ### ATTEMPTICES ### ATTEMPTICE	457020		Publication Sales	38	55	100	100	50	
REVENUES TOTAL 273,877 149,448 306,537 305,524 272,774				•				· ·	2
STEPHIND	471130		State Billed-Other	1,304	913	2,608	2,608	2,608	*
511210	REVENUES	TOTAL		273,677	149,448	305,537	305,524	272,774	
STITUD 22101 Wages-Regular 985 177 - 43 - 178 - 188 -	EXPENDIT	URES							
511220	511210		Wages-Regular	86,077	42,698	87,924	87,924	105,570	
STI2400 Wages-Temporary		22101						*	*
Signature Sign			_				23	43	-
SALARIES TOTAL 87,391 43,014 89,618 88,288 105,982 -					315		€	•	9
Social Security	511330				(147)				-
Section Sect			SALARIES TOTAL	87,391	43,014	89,618	88,258	105,962	
S12142 Retirement (Employer) 5,834 2,882 5,957 5,967 6,283 - 5,12142 2210 Retirement (Employer) 65 - - - - - - - - -		00101			3,291	6,571	6,571	8,106	3
Section		22101	•		0.000	5 0 6 7	5.057	6.000	: <u>:</u>
Filipage		22404			•				*
S12144 22101 Health Insurance		22101	` ' ' '						
Sizida		22101					15,267	2	8
S21191 He Insurance		22101					10	20	
S12151		22101							9
Dental Insurance				_	_			9	
S12173 Z2101 Dental Insurance 4					1 226			2 208	
FRINGE TOTAL TOTAL SALARIES AND FRINGES 118,431 50,422 105,873 119,780 122,579		22101			146				2
521258 Computer Maintenance - 500 500 500 500 - 529299 Purchase Care & Services 97,240 31,004 99,150 99,150 94,394 - 531298 United Parcel Service 26 18 50 50 50 - 531303 Computer Equipmt & Software 137 - - - 1,000 - - 1,000 - - - 1,000 - - - 1,000 - - - 1,000 - - - 1,000 - - - - 1,000 - <td></td> <td></td> <td>V.</td> <td>31,040</td> <td>7,409</td> <td>16,255</td> <td>31,522</td> <td>16,617</td> <td>3</td>			V.	31,040	7,409	16,255	31,522	16,617	3
Separation Purchase Care & Services 97,240 31,004 99,150 99,150 94,394 531298 United Parcel Service 28 18 50 50 50 50 531303 Computer Equipmit & Software 137 -			TOTAL SALARIES AND FRINGES	118,431	50,422	105,873	119,780	122,579	
Separation Purchase Care & Services 97,240 31,004 99,150 99,150 94,394 531298 United Parcel Service 28 18 50 50 50 50 531303 Computer Equipmit & Software 137 -	521258		Computer Maintenance	94	500	500	500	500	9
Satistic Society Soc			•	97,240					
Postage & Box Rent	531298		United Parcel Service						
Satistic Office Supplies Samall Items Of Equipment - - 500	531303		Computer Equipmt & Software	137	€	740	₹ ₩ \$	1,000	*
531314 Small Items Of Equipment - 5500 500 500 - - 531314 22101 Small Items Of Equipment - 452 - 500 - - - 500 - - - 500 - - - 500 - - 500 - - - 500 - - - 500 - - - 500 - - - 500 -	531311		Postage & Box Rent	1,326	-	2,608	2,608	2,608	2
Satistary Samily	531312		Office Supplies	891	352	2,000	2,700	4,000	
Salaze			, .			500	500	500	
S31324 Membership Dues		22101							-
Satistic			·						
Educational Supplies 3,271 1,649 2,500 2,500 4,000 - 532325 Registration 124 150 1,000 1,000 1,000						500			
S32325 Registration 124 150 1,000 1,000 1,000 - 1,			-						*
532332 Mileage 563 68 2,000 5,400 4,000 - 532335 Meals - - 100 500 500 - 532336 Lodging - - - 1,000 1,000 - 532339 Other Travel & Tolls - - 2.5 25 25 25 - - 533226 Telephone & Fax 1,869 702 1,500 1,500 2,000 - <						•	,		
S32335 Meals									
Saction			-	003					
Other Travel & Tolls				2					- ÷
Telephone & Fax 1,869 702 1,500 1,500 2,000 - 53236 Wireless Internet 113 62 62 - - - - - - - -			• •	a a	5				9
533236 Wireless Internet 113 62 62 - </td <td></td> <td></td> <td></td> <td>1 869</td> <td></td> <td></td> <td></td> <td></td> <td></td>				1 869					
535242 Maintain Machinery & Equip 1,039 1,124 2,900 2,900 2,900 - 536535 Activity Center Rental 4,000 - 4,000 4,000 4,000 - 571004 IP Telephony Allocation 987 740 1,479 1,479 1,295 - 571005 Duplicating Allocation 11 11 22 22 - - 571009 MIS PC Group Allocation 19,253 10,870 21,740 21,740 22,500 - 571010 MIS Systems Grp Alloc(ISIS) 1,613 843 1,685 1,685 1,769 - 591519 Other Insurance 795 440 885 885 954 - 591519 Other Insurance 795 49,142 145,306 150,744 150,195 - 594813 Capital Office Equip 9,845 - 35,000 35,000 - - 594819 Capital Other Equipment - - 11,4			·					2,000	
Activity Center Rental 4,000 - 4,000 4,000 4,000 - 4,000 - 571004 IP Telephony Allocation 987 740 1,479 1,479 1,295 - 571005 Duplicating Allocation 11 11 12 22 22 571009 MIS PC Group Allocation 19,253 10,870 21,740 21,740 22,500 - 571010 MIS Systems Grp Alloc(ISIS) 1,613 843 1,685 1,685 1,769 - 591519 Other Insurance 795 440 885 885 954 - 591519 Other Insurance 795 440 885 885 954 - 591519 Other Insurance 795 440 885 885 954 - 791519 Other Insurance 795 79								2.900	-
Telephony Allocation 987 740 1,479 1,479 1,295 571005 Duplicating Allocation 11 11 22 22 22 571009 MIS PC Group Allocation 19,253 10,870 21,740 21,740 22,500 571010 MIS Systems Grp Alloc(ISIS) 1,613 843 1,685 1,685 1,769 591519 Other Insurance 795 440 885 885 954 5954					1,14				2
571005 Duplicating Allocation 11 11 22 22 - - 571009 MIS PC Group Allocation 19,253 10,870 21,740 21,740 22,500 - 571010 MIS Systems Grp Alloc(ISIS) 1,613 843 1,685 1,685 1,769 - 591519 Other Insurance 795 440 885 885 954 - OPERATING EXPENDITURES 133,557 49,142 145,306 150,744 150,195 - 594813 Capital Office Equip 9,845 - 35,000 35,000 - - 594819 Capital Other Equipment - - 11,400 - - - CAPITAL OUTLAY EXPENDITURES 9,845 - 46,400 35,000 - - EXPENDITURES TOTAL 261,833 99,565 297,579 305,524 272,774 - REVENUES 261,833 99,565 297,579 305,524 272,774 -					740				·
571009 MIS PC Group Allocation 19,253 10,870 21,740 21,740 22,500 - 571010 MIS Systems Grp Alloc(ISIS) 1,613 843 1,685 1,685 1,769 - 591519 Other Insurance 795 440 885 885 954 - OPERATING EXPENDITURES 133,557 49,142 145,306 150,744 150,195 - 594813 Capital Office Equip 9,845 - 35,000 35,000 - - 594819 Capital Other Equipment - - 11,400 - - - CAPITAL OUTLAY EXPENDITURES 9,845 - 46,400 35,000 - - EXPENDITURES TOTAL 261,833 99,565 297,579 305,524 272,774 - REVENUES 273,677 149,448 305,537 305,524 272,774 - EXPENDITURES 261,833 99,565 297,579 305,524 272,774 -			Duplicating Allocation					*	*
591519 Other Insurance OPERATING EXPENDITURES 795 440 885 885 954 - 594813 Capital Office Equip 9,845 - 35,000 35,000 - - 594819 Capital Other Equipment CAPITAL OUTLAY EXPENDITURES 9,845 - 46,400 35,000 - - EXPENDITURES TOTAL 261,833 99,565 297,579 305,524 272,774 - REVENUES EXPENDITURES 273,677 149,448 305,537 305,524 272,774 - EXPENDITURES 261,833 99,565 297,579 305,524 272,774 -	571009		MIS PC Group Allocation	19,253	10,870	21,740	21,740	22,500	~
OPERATING EXPENDITURES 133,557 49,142 145,306 150,744 150,195 - 594813 Capital Office Equip 9,845 - 35,000 35,000 Capital Other Equipment - 11,400 CAPITAL OUTLAY EXPENDITURES 9,845 - 46,400 35,000 EXPENDITURES TOTAL 261,833 99,565 297,579 305,524 272,774 - REVENUES 273,677 149,448 305,537 305,524 272,774 - EXPENDITURES 261,833 99,565 297,579 305,524 272,774 -			, , ,						
594813 Capital Office Equip 9,845 - 35,000 35,000	591519								
Capital Other Equipment			OPERATING EXPENDITURES	133,557	49,142	145,306	150,744	150,195	¥
CAPITAL OUTLAY EXPENDITURES 9,845 - 46,400 35,000 - - EXPENDITURES TOTAL 261,833 99,565 297,579 305,524 272,774 - REVENUES EXPENDITURES 273,677 149,448 305,537 305,524 272,774 - EXPENDITURES 261,833 99,565 297,579 305,524 272,774 -				9,845			35,000	=	8
EXPENDITURES TOTAL 261,833 99,565 297,579 305,524 272,774 - REVENUES 273,677 149,448 305,537 305,524 272,774 - EXPENDITURES 261,833 99,565 297,579 305,524 272,774 -	594819			9,845			35,000		
REVENUES 273,677 149,448 305,537 305,524 272,774 - EXPENDITURES 261,833 99,565 297,579 305,524 272,774 -			EXPENDITURES TOTAL	261,833	99,565	297,579	305,524	272,774	
EXPENDITURES 261,833 99,565 297,579 305,524 272,774 -			REVENUES	273 677	149.44R	305.537	305.524	272.774	
TOTAL BUSINESS UNIT-13301 -UW Extension (11,845) (49,883) (7,959) - (0) -							•		9 1
	TOTAL BUS	INESS U	NIT-13301 -UW Extension	(11,845)	(49,883)	(7,959)	010	(0)	

UW Extension-2022 BUDGET

Account	T	2020	2021 6-Month	2021	2021	2022	2022
Number Projec	Description	Actual	Actual	Estimated	Amended	Admin	Adopted
13302 -UW Prog	ram Education						
! 	Turn Education						
REVENUES 457032	Program Public Charges	9	3 0	700	700	700	2
699700	Resv Applied Operating	ě	-		988		
REVENUES TOTAL				700	1,688	700	-
EXPENDITURES							
531348	Educational Supplies	9	64	700	700	700	¥
594950	Operating Reserve OPERATING EXPENDITURES			700	988 1,688	700	
	EXPENDITURES TOTAL	-		700	1,688	700	
	·-				•		
	REVENUES EXPENDITURES		*	700 700	1,688 1,688	700 700	*
TOTAL BUSINESS I	UNIT-13302 -UW Program Education			50:			
	Jan 10002 Off 1 Togram Ladousion						
13303 -UW Ag P	rogramming						
REVENUES							
457032	Program Public Charges	3,135		1,200	1,200	1,000	
699700	Resv Applied Operating		•		6,309	(14)	-
REVENUES TOTAL		3,135		1,200	7,509	1,000	
EXPENDITURES							
531348 532335	Educational Supplies Meals	3,795		1,000 200	1,000 200	800 200	*
594950	Operating Reserve		=======================================	(4)	6,309		ž.
	OPERATING EXPENDITURES	3,795	Ē.	1,200	7,509	1,000	<u>\$</u>
	EXPENDITURES TOTAL	3,795		1,200	7,509	1,000	
	REVENUES EXPENDITURES	3,135 3,795	ž.	1,200 1,200	7,509 7,509	1,000 1,000	÷
TOTAL BUSINESS I	JNIT-13303 -UW Ag Programming	660	-		.,	167	
TOTAL BUSINESS (SMIT-13303 -OW Ag Programming	000					-
13303780-UW Ag	Gardener						
REVENUES		12					2
457032	Program Public Charges	5	50	50	2,000	500	5
699700	Resv Applied Operating	*	•	*	2,561	096	
REVENUES TOTAL		•	50	50	4,561	500	•
EXPENDITURES							
531348 594950	Educational Supplies Operating Reserve	195		50 	2,000 2,561	500	
554555	OPERATING EXPENDITURES	195	- 2	50	4,561	500	- 2
	EXPENDITURES TOTAL	195		50	4,561	500	
	REVENUES	2	50	50	4,561	500	20
	EXPENDITURES	195	3	50	4,561	500	Ě
TOTAL BUSINESS L	JNIT-13303780-UW Ag Gardener	195	(50)	•	(#))≆⊑	
13303781-UW Ag	Pesticide						
REVENUES							
457032 699700	Program Public Charges Resv Applied Operating	770	30	800	1,500 5,494	800	2
033700	TOO Applied Operating	7	-	Ħ.	J, 434	1,52	-

UW Extension-2022 BUDGET

Account Number Proj	ect Description	2020 Actual	2021 6-Month Actual	2021 Estimated	2021 Amended	2022 Admin	2022 Adopted
REVENUES TOTA	AL	770	30	800	6,994	800	
EXPENDITURE	S						
531348	Educational Supplies	1,524		800	1,500	800	<u></u>
594950	Operating Reserve OPERATING EXPENDITURES	1,524		800	5,494 6,994	800	
	OF EIGHTING EXI ENDITORES	1,324		000	0,994	300	
	EXPENDITURES TOTAL	1,524		800	6,994	800	
	REVENUES	770	30	800	6,994	800	
	EXPENDITURES	1,524	25	800	6,994	800	÷
TOTAL BUSINES	S UNIT-13303781-UW Ag Pesticide	754	(30)	(≠)			
40000000000000							
13303782-UW A	ng Tractor Safety						
REVENUES							
457032 699700	Program Public Charges Resv Applied Operating		346	(2 4)	700 4,321	500	2
099700	Resv Applied Operating		-		4,321	Š	
REVENUES TOTA	AL		.90	(₩)	5,021	500	
EXPENDITURE	S						
531348	Educational Supplies	236	:#X	66	700	500	¥
594950	Operating Reserve		720	-	4,321	2	
	OPERATING EXPENDITURES	236	3 0	66	5,021	500	
	EXPENDITURES TOTAL	236	19 0	66	5,021	500	
	REVENUES		1.00	:•:	5,021	500	
	EXPENDITURES	236	1(#0)	66	5,021	500	*
TOTAL BUSINES	S UNIT-13303782-UW Ag Tractor Safety	236	140	66	<u> </u>	•	- 3
	REVENUES	277,582	149,528	308,287	331,297	276,274	2
	EXPENDITURES	267,583	99,565	300,394	331,297	276,274	
TOTAL INA/ Exton	sion DEPARTMENT	(9.999)	(49,963)	(7.893)	767	(0)	-

Child Support

DEPARTMENT MISSION

The general purpose and mission of the Child Support Enforcement Program is derived from Title IV-D of the Social Security Act by striving to enhance the well-being of children by assuring that assistance in obtaining support including financial and medical is available to children through locating parents, establishing paternity, establishing support obligations and monitoring and enforcing those obligations.

The Jefferson County Child Support Agency achieves the purpose of Title IV-D of the Social Security Act, the interests of Jefferson County and the interest of the State of Wisconsin by striving to do the following:

- Provides services in a fair, consistent and non-discriminatory manner.
- Builds relationships and partnerships with the courts, the community and ancillary service agencies to promote the purpose of our program.
- Dedicates a team effort that improves the health and well-being of the children who trust us to advocate with creativity and passion on their behalf.

DEPARTMENT GOALS

Desired results	Objectives - specific steps	Link to Strategic Plan	Completion Date
Increase child support collections	Educate customers about available payment options.	Goal 1	On Going
	Identify all policies, tools and procedures; evaluate efficiency and effectiveness of policies and procedures for possible improvements.	Goal 4	On-Going
Meet Performance Standards	Use all available resources to provide mandated services to Agency Customers.	Strategy 1.3 (e)	On Going

PROGRAM EVALUATION

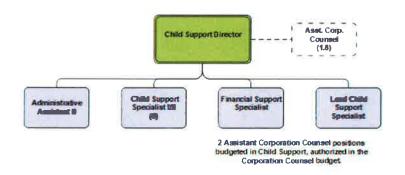
Program/Service Description	Output Mea	Output Measures				
Programy service Description	2020	2021 (est.)	2022 (est.)			
Collection of Current Support (80% Federal Goal).	82.89%	82.5%	82.5%			
Paternity Establishment (90% Federal Goal).	108.68%	100%	100%			
Collection of Arrears (80% Federal Goal).	82.92%	80%	80%			
Court order Establishment (80% Federal Goal).	93.22%	92%	92%			

Enforce Orders; including payments on arrears, costs and fees.	Yes	Yes	Yes
Establish and Enforce Health Insurance Orders.	Yes	Yes	Yes
Intergovernmental Actions- Establishment and Enforcement.	Yes	Yes	Yes
Investigate and locate for purposes of establishing and enforcing of orders.	Yes	Yes	Yes

FACTORS INFLUENCING PROGRAM/SERVICE DELIVERY AND ACCOMPLISHMENTS

• For majority of 2021, the Jefferson County Child Support Agency had the highest percentage of cases with health insurance orders and health insurance coverage for children in the caseload.

DEPARTMENT ORGANIZATIONAL CHART



Child Support

Financial Summary

•			2021		Change from	
	2020	2021	Amended	2022	Amended I	Budget
	Actual	Estimate	Budget	Budget	\$	%
Revenues						
Intergovernmental Revenues	994,354	1,195,936	980,898	1,045,483	64,585	6.58%
Fines, Forfeitures & Penalties	2,265	2,000	2,000	500	(1,500)	-75.00%
Public Charges	7,298	26,524	7,960	8,339	379	4.76%
Other Revenue	€	· ·	4		*	0.00%
Other Financing Sources		-	*	27	12	0.00%
Total Revenues	1,003,917	1,224,460	990,858	1,054,322	63,464	6.40%
Expenditures						
Personnel Expenses	992,982	1,011,727	1,011,727	1,077,510	65,783	6.50%
Purchased Services	22,383	26,075	26,075	26,910	835	3.20%
Operating Costs	45,309	57,805	57,597	53,564	(4,033)	-7.00%
Interdept. Charges	33,194	37,808	37,808	39,465	1,657	4.38%
Other Expense	6,565	6,836	6,836	7,980	1,144	16.73%
Total Expenditures	1,100,433	1,140,251	1,140,043	1,205,429	65,386	5.74%
Property Taxes	108,206	133,426	133,426	151,107	17,681	13.25%
Addition to (Use of) Fund Balance	11,690	217,635	(15,759)	(#X)		

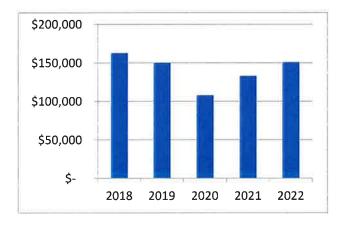
Summary Highlights:

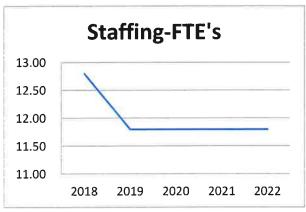
The 2022 budget provides \$151,107 in tax levy, which is a \$17,681 increase in levy from the 2021 adopted budget.

Summary of Capital Items:

None

Summary of Property Tax Levy and FTEs





Child Support-2022 BUDGET

Account Number	Project	Description	2020 Actual	2021 6-Month Actual	2021 Estimated	2021 Amended	2022 Admin	2022 Adopted
			1					
11301 -C	hild Sup	port	l _s					
REVENUE	S							
411100		General Property Taxes	108,206	66,713	133,426	133,426	151,107	22
421001		State Aid	113,863	56,443	112,887	112,887	134,870	5
421010		M S L Incentives	20,314	1,970	15,000	15,000	14,000	ST
421012		State Aid Cs + All Others	780,863	203,476	751,822 17,171	751,822 17,171	844,205	-
421013 421014		Other Dept Wage Retention State Aid Wages Allocation	(104,502)	8,525 (25,575)	107,282	(107,282)	(120,859)	Ē
421050		CS Performance Based Inc	163,938	(20,070)	163,212	163,212	165,267	
421096		State Aid Medical Support	8,065	8,474	8,474	8,000	8,000	39
421097		State Aid E-filing	11,813		20,088	20,088	3	12
442004		Extradition Reimbursement	2,265	75	2,000	2,000	500	8
451011		CS Prog Fee Reduce 66%	(11,262)	(3,218)	9,240	(9,240)	(10,164)	3=
451013		NIVD Activities Reduction	2,241	639	2,800	2,800	2,553	: - : : : : : : : : : : : : : : : : : :
451014 455003		CS Program Fees Non-IVD Service Fees	14,799 1,449	9,646 602	13,084 1,400	13,000 1,400	14,900 1,050	-
455021		Genetic Test Fee	71	002	1,400	1,400	1,000	
699999		Budgetary Fund Balance	120	223	25	15,759	ŷ	34
			1 110 100	207 774	4 057 000	4 4 4 0 0 4 0	4 005 400	
REVENUES	TOTAL		1,112,123	327,771	1,357,886	1,140,043	1,205,429	
EXPENDIT	URES							
511110		Salary-Permanent Regular	262,678	135,202	263,837	263,837	280,849	;• I
511210		Wages-Regular	449,839	232,677	467,425	467,425	512,437	
511210	22101	Wages-Regular	5,147	•	_ = =	-	0.504	-
511220		Wages-Overtime	2,354	393	5,229	5,229	2,594	
511330		Wages-Longevity Pay SALARIES TOTAL	1,908 721,926	368,272	1,954 738,444	1,954 738,444	1,999 797,879	
		SALAMES TOTAL	721,320	300,272	700,444	700,444		
512141 512141	22101	Social Security Social Security	53,060 84	26,926	54,658	54,658	58,931	#
512142	22101	Retirement (Employer)	48,382	24,858	49,845	49,845	51,862	14
512142	22101	Retirement (Employer)	347		•			2
512144	00404	Health Insurance	140,997	79,214	144,011	144,011	155,995	-
512144	22101	Health Insurance	1,053	479	205	305	320	74
512145 512145	22101	Life Insurance Life Insurance	298 1	173	305	305 _	329 _	- 5
512151	22101	HSA Contribution	17,800	3,720	13,200	13,200	1,250	
512173		Dental Insurance	8,888	6,357	11,263	11,263	11,263	
512173	22101	Dental Insurance	145			2	*	
		FRINGE TOTAL	271,056	141,248	273,282	273,282	279,631	3
		TOTAL SALARIES AND FRINGES	992,982	509,520	1,011,727	1,011,727	1,077,510	
521255		Paper Service	9,434	3,769	12,300	12,300	11,700	20
521256		Genetic Tests	5,731	3,197	6,500	6,500	6,500	-
521296		Computer Support	2,088	1,623	2,675	2,675	2,210	-
529160		Interpreter Fee	5,130	2,644	4,600	4,600	6,500	3
531003		Notary Public Related	(50)	120	240	240	120	
531301		Office Equipment	3#7	7(6)	==	2.512	850	55 L
531303	20404	Computer Equipmt & Software	2,205	2,478	2,100	2,100	1,818	541
531303 531310	22101	Computer Equipmt & Software Postage Special	2,414 191	124	225	225	275	
531311		Postage & Box Rent	15,976	7,445	17,900	17,900	17,200	::D
531312		Office Supplies	1,527	419	2,000	2,000	1,600	9
531313		Printing & Duplicating	4,509	431	3,547	3,547	4,708	30
531314		Small Items Of Equipment	803	591	900	900	900	
531321		Publication Of Legal Notice	659	280	900	900	835	981
531323		Subscriptions-Tax & Law	2,221	208	208	*	>	-
531324		Membership Dues	1,881	1,446	1,612	1,612	1,894	
531348		Educational Supplies	315 175	237	450 11,640	450 11,640	450 3,820	₹ /
532325 532332		Registration Mileage	1/5	3,498	700	700	700	
532334		Commercial Travel					1,200	121
532335		Meals	42	8.50	700	700	900	12.1
532336		Lodging	(9)	89	1,883	1,883	2,664	· ·
532339		Other Travel & Tolls	17	8	325	325	380	3.5
532340		Contracted Extraditions	8,356	•	8,700	8,700	8,700	-
533225		Telephone & Fax	454	216	525	525	500	12.1
535242 571004		Maintain Machinery & Equip IP Telephony Allocation	3,574 1,436	1,648 1,076	3,250 2,152	3,250 2,152	4,050 2,001	(B)
571004		Duplicating Allocation	1,436	1,076	389	389	≥,001 834	
0, 1000		pgoution	(00)	100	000	000		

Child Support-2022 BUDGET

Account			2020	2021 6-Month	2021	2021	2022	2022
Number	Project	Description	Actual	Actual	Estimated	Amended	Admin	Adopted
571009		MIS PC Group Allocation	23,532	13,286	26,571	26,571	27,500	
571010		MIS Systems Grp Alloc(ISIS)	8,325	4,348	8,696	8,696	9,130	3
591519		Other Insurance	6,565	3,680	6,836	6,836	7,980	34
		OPERATING EXPENDITURES	107,451	53,046	128,525	128,316	127,919	-
		EXPENDITURES TOTAL	1,100,433	562,566	1,140,251	1,140,043	1,205,429	
		REVENUES	1,112,123	327,771	1,357,886	1,140,043	1,205,429	
		EXPENDITURES	1,100,433	562,566	1,140,251	1,140,043	1,205,429	
TOTAL BUS	SINESS L	INIT-11301 -Child Support	(11,690)	234,795	(217,635)		0	14
		REVENUES	1,112,123	327,771	1,357,886	1,140,043	1,205,429	
		EXPENDITURES	1,100,433	562,566	1,140,251	1,140,043	1,205,429	
TOTAL Chil	d Suppo	rt DEPARTMENT	(11,690)	234,795	(217,635)		0	- 4

Veterans Services

DEPARTMENT MISSION

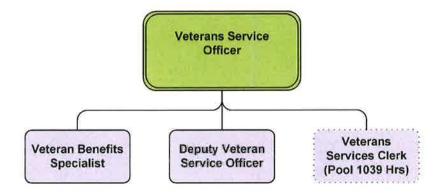
Serving the Veterans of Jefferson County and their families by providing information and expertise to help them navigate through the bureaucracy of Federal and State agencies and cut through red tape when necessary to access benefit programs. Our goal is to get to know Veterans, their families and survivors and answer all their questions—including those they may not know to ask—in order to help them lead their best lives. A key guiding principal in our work is to seek root-cause solutions by collaborating with other public and private programs to meet the clients' needs into the future.

DEPARTMENT GOALS

Desired results	Objectives - specific steps	Link to Strategic Plan	Completion Date
Provide information and assistance to Veterans and their families in the timeliest manner possible by funding full-time Veterans Benefits Specialist	This position will provide the additional capacity needed to keep up with incoming calls and walk-in traffic—especially to expedite access to mental health and AODA resources, process benefits applications and free up the CVSO's time for higher level issues, individual case management, appeals work and administrative duties.		Ongoing
Leverage technology and relationships to provide more efficient and timely service to Veterans and	Collaborate with partner organizations to provide their services onsite or by videoconference (e.g. DWD for job help, Vet Center for mental health counseling)	ş:	Ongoing
their families.	Use videoconferencing platforms to help clients apply for VA benefits from the safety of their home.		
	Provide access to VA mental health care and VA disability exams through secure videoconferencing at the courthouse for Veterans without access to technology.		
Prevent homelessness by helping Veterans achieve financial stability and avoid the trap of predatory lenders.	Partner with UW-Extension to provide individual budget counseling in a timely manner as a pre-requisite for using the Jefferson County Veterans Foundation emergency loan guarantee program.	Goal 1, Strat 1.5 Goal 2, Strat 2.3a and Goal 4, Strat 4.1	Ongoing
Ensure access to VA healthcare by providing transportation for Veterans.	Lease van from Federal VA hospital. Recruit additional drivers as an ongoing task.	Goal 7, Strat 7.2	Ongoing
Organize reference material in digital resource for continuity of operations	Refine our digital "Book of All Knowledge". Organize checklists into folders with info by topic.	Goal 3, Strat 3.1	Ongoing

Vocational Rehabilitation / Assist service-disabled veterans applying for educational assistance	12	Steady	Increase
WI GI Bill Assistance/Assist eligible veterans and dependents in submitting applications for this tuition remission program	48	Steady	Increase
Wisconsin Property Tax Program/ Assist eligible veterans or widow in submitting for this property tax remission program provide through the WI Department of Revenue	30	Steady	Increase
Wisconsin State Park Pass/ Verify eligibility for the WI DNR Park Pass program for disabled veterans	30+	Steady	Steady
Application for Burial Benefits/coordinate \$1,000 benefits for Veterans on the Pension program and \$2,000 for Service-Connected deaths	40	Steady	Steady
Presidential Memorial Certificates/ Apply for Presidential Memorial Certificates for families of deceased veterans.	40	Steady	Steady
VA Grave Markers Assistance/ Assist families in submission of applications for VA Memorial Markers	60	Steady	Steady
Jefferson County Veteran Service Commission Relief Fund/ Interview applicants and review applications for aid, dispense aid	50+ Applicants 120 Transactions	Increase	Increase
Wisconsin Department of Veteran Affairs (WDVA) Aid to Needy Veterans Grants / Assist Veterans in applying for Subsistence Aid, Dental, Hearing Aids, Glasses.	3	Increase	Increase
Provide transportation to VA Hospital	900+	Steady	Increase
Veteran Driver's License Designation Assistance/ Assist eligible veterans in submitting request to WI DMV to have "Veteran" added to their driver's license	75+	Steady	Steady
Homeless Veterans programs/Referrals to supportive Services for Veterans Families	26	Increase	Increase
Veteran Outreach /Upon notification from Department of Defense (DoD) that an individual has separated from military service contact them and advise them on available veteran programs; continuing outreach through Veterans Service Organizations and community events; County Fair booth, Press Releases	500+	Steady	Increase
Post-Traumatic Stress counseling offered on-site and by teleconference in partnership with the Madison Vet Center	35	Increase	Increase
Federal Home Loan Certificates/Assist eligible veterans in submitting request for the VA Home Loan program	25	Steady	Steady
Provide job services on-site in partnership with Department of Workforce Development	15	Steady	Increase
Assist Veterans in accessing online portals: eBenefits and MyHealtheVet	100+	Steady	Steady

DEPARTMENT ORGANIZATIONAL CHART



Veterans' Service

Financial Summary

•			2021		Change fro	m 2021
	2020	2021	Amended	2022	Amended I	Budget
	Actual	Estimate	Budget	Budget	\$	%
Revenues						
Intergovernmental Revenues	18,694	16,000	14,500	81,000	66,500	458.62%
Misc. Revenues	1,532	2,000	2,000	1,500	(500)	-25.00%
Other Financing Sources	20	9	11,336	2	(11,336)	-100.00%
Total Revenues	20,226	18,000	27,836	82,500	54,664	196.38%
Expenditures						
Personnel Expenses	171,488	179,286	179,286	258,696	79,410	44.29%
Purchased Services	1,902	1,347	1,347	1,347	:=);	0.00%
Operating Costs	9,522	11,028	11,278	13,558	2,280	20.22%
Interdept. Charges	10,726	12,173	12,173	12,477	304	2.50%
Other Expenses	3,133	7,734	7,387	7,619	232	3.14%
Other Financing Uses		<u> </u>	11,336	/ <u>2</u> s	(11,336)	-100.00%
Total Expenditures	196,771	211,568	222,807	293,697	70,890	31.82%
Property Taxes	189,207	194,971	194,971	211,197	16,226	8.32%
Addition to (Use of) Fund Balance	12,662	1,403	2	241		

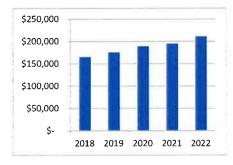
Summary Highlights:

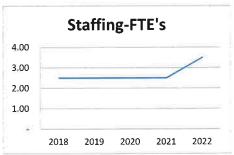
The 2022 budget provides \$211,197 in tax levy, which is a \$16,226 increase in levy from the 2021 amended budget. A position has been added to assist with catching up on cases that spiked during the COVID pandemic. This position will be funded by ARPA.

Summary of Capital Items:

None

Summary of Property Tax Levy and FTEs





Veterans Services-2022 BUDGET

Account	Project	Description	2020 Actual	2021 6-Month Actual	2021 Estimated	2021 Amended	2022 Admin	2022 Adopted
		Service Office						
L								
REVENUE	S		400.000	00.000	107.000	197.000	203,102	
411100		General Property Taxes	182,889	93,960	187,920	187,920 13,000	13,000	(-)
421001		State Aid	13,000	13,000	13,000 3,000	1,500	3,000	
421087	00004	State Aid Transportation Federal Grants	5,694	#	3,000	1,500	65,000	
424001 699992	22204	Balance Forward Prior Year		<u> </u>		200	30,000	9±1
		- Balance Forward Frior Tour	204 502	400.000	203,920	202,420	284,102	1/4:
REVENUES	IOIAL	8	201,583	106,960	203,920	202,420	204,102	
EXPENDIT	URES		22.475	10.004	20.707	00 707	90,089	
511110		Salary-Permanent Regular	83,172	42,321 26,951	83,797 66,042	83,797 66,042	112,827	1.5
511210		Wages-Regular	60,103 205	20,951	66,042	00,042	283	120
511220		Wages Dooth Reposit	371			-	200	
511390		Wages-Death Benefit SALARIES TOTAL	143,850	69,272	149,839	149,839	203,199	
		SALARIES TOTAL	145,000	05,272	140,000	1.10,000	200,100	
512141		Social Security	10,939	5,289	11,438	11,438	15,429	•
512142		Retirement (Employer)	9,075	4,583	9,128	9,128	12,156	-
512144		Health Insurance	5,948	3,584	6,107	6,107	23,741	•
512145		Life Insurance	86	48	88	88	107	2.0
512151		HSA Contribution	1,000	150	750	750	1,250	
512173		Dental Insurance FRINGE TOTAL	27,460	292 13,946	516 28,027	516 28,027	1,620 54,302	
		FRINGE TOTAL	27,460				300-700-23110-17-1	
		TOTAL SALARIES AND FRINGES	171,310	83,218	177,865	177,865	257,501	*
521219		Other Professional Serv	1,847	1,347	1,347	1,347	1,347	5
531003		Notary Public Related	-	34	40		40	*
531303		Computer Equipmt & Software	1,229	12	-	82	-	*
531311		Postage & Box Rent	192	208	250	200	250	
531312		Office Supplies	208	81	500	500	500	7
531313		Printing & Duplicating	263	67	500	500	250	5
531314		Small Items Of Equipment	1,840	-	1,840	1,840	- 79	*
531314	22101	Small Items Of Equipment	161	•	-	60	60	•
531322		Subscriptions	220	60	60 220	220	220	
531324		Membership Dues	220	60	650	650	650	9
531326		Advertising	285	-	500	500	1,000	9
531351		Gas/Diesel Registration	470	60	200	700	980	-
532325 532332		Mileage	410		500	500	1,000	
532334		Commercial Travel	-	-		198	450	9
532335		Meals	2	75	250	100	830	2
532336		Lodging	-	410	410	500	1,200	
533225		Telephone & Fax	542	313	600	600	920	
533225	22101	Telephone & Fax	487	250	020	=	≥;	·
536534		Machinery Rent & Lease	2,604	2,808	2,808	2,808	2,808	-
571004		IP Telephony Allocation	359	269	538	538	471	
571005		Duplicating Allocation	47	66	131	131	72	*
571009		MIS PC Group Allocation	8,557	4,831	9,662	9,662	10,000	*
571010		MIS Systems Grp Alloc(ISIS)	1,763	921	1,842	1,842	1,934	3
591519		Other Insurance	1,308	747	1,357	1,357	1,619	
593719		Other Direct Relief Indigent OPERATING EXPENDITURES	22,383	12,513	377 24,582	24,555	26,601	
				95,731	202,447	202,420	284,102	
		EXPENDITURES TOTAL	193,693					
		REVENUES EXPENDITURES	201,583 193,693	106,960 95,731	203,920 202,447	202,420 202,420	284,102 284,102	Ē
TOTAL BUS	SINESS (JNIT-13401 -Veterans Service Office	(7,891)	(11,229)	(1,473)	0	(0)	>
13402 -V	eterans	Relief						
1								
REVENUE		Conoral Bronarty Tayon	£ 110	2,926	5,851	5,851	6,895	=
411100		General Property Taxes Donations Restricted	5,118 1,458	2,926 1,105	2,000	2,000	1,500	-
485200		Donation Restrict Bricks	75	1,105	2,000	2,000	1,500	
485201 699992		Balance Forward Prior Year	75 (8)	197		11,336		
099992		Building Forward Frior Teal	123			, 555		

Veterans Services-2022 BUDGET

REVENUES TOTAL Social Security 13	Account Number Projec	t Description	2020 Actual	2021 6-Month Actual	2021 Estimated	2021 Amended	2022 Admin	2022 Adopted
Social Security	REVENUES TOTAL		6,651	4,031	7,851	19,188	8,395	•
Social Security	EXPENDITURES							
FRINGE TOTAL 13 - 101 101 86 514151 Per Diem 165 - 1,320 1,320 1,110 521219 Other Professional Serv 10		Social Security	13		101	101	85	
S21219			13	-	101	101	85	7(10)
Section Purchase Care & Services 45	514151	Per Diem	165		1,320	1,320	1,110	120
S31312	521219	Other Professional Serv	10	*	*	57		0.79
1,000 1,00	529299	Purchase Care & Services	45	*	·			7,5
1,825 341 6,000 6,030 6,000 6,030 6,000 6,934 6,935	531312	Office Supplies	9	2				(E
11,336	532332	Mileage	21	*	500	200	1,000	020
Comparing Reserve	593719		1,825	341	6,000	6,030	6,000	1100
OPERATING EXPENDITURES 2,066 341 7,820 19,087 8,310			2	30	19	11,336		1060
REVENUES	55 1555		2,066	341	7,820	19,087	8,310	!(ĕ £
EXPENDITURES 2,078 341 7,921 19,188 8,395 TOTAL BUSINESS UNIT-13402 -Veterans Relief (4,572) (3,690) 70		EXPENDITURES TOTAL	2,078	341	7,921	19,188	8,395	
EXPENDITURES 2,078 341 7,921 19,188 8,395 TOTAL BUSINESS UNIT-13402 -Veterans Relief (4,572) (3,690) 70		REVENUES	6.651	4.031	7.851	19.188	8,395	345
13403 -Care Of Veterans Graves 1,200 600 1,200 1,200 1,200 1,200			,					
REVENUES 411100 General Property Taxes 1,200 600 1,200 1,200 1,200 REVENUES TOTAL 1,200 600 1,200 1,200 1,200 EXPENDITURES 531365 Grave Care Marker Purchase 0 1,000 - 1,200 1,200 1,200 OPERATING EXPENDITURES 1,000 - 1,200 1,200 1,200 EXPENDITURES TOTAL 1,000 - 1,200 1,200 1,200 REVENUES 1,200 600 1,200 1,200 1,200 REVENUES 1,200 600 1,200 1,200 1,200 EXPENDITURES 1,000 - 1,200 1,200 1,200 REVENUES (200) 600 1,200 1,200 1,200 TOTAL BUSINESS UNIT-13403 -Care Of Veterans Graves (200) (600)	TOTAL BUSINESS	UNIT-13402 -Veterans Relief	(4,572)	(3,690)	70	(4)	(¥)	180
TOTAL BUSINESS UNIT-13403 -Care Of Veterans Graves 1,200 600 1,200 1		General Property Taxes	1.200	600	1,200	1,200	1,200	ē
EXPENDITURES 531365 Grave Care Marker Purchase OPERATING EXPENDITURES 1,000 - 1,200 1,200 1,200 1,200 EXPENDITURES TOTAL 1,000 - 1,200 1,200 1,200 1,200 REVENUES 1,200 600 1,20		_					4.200	
Salass Grave Care Marker Purchase 1,000 - 1,200 1,200 1,200	REVENUES TOTAL	· -	1,200	600	1,200	1,200	1,200	
OPERATING EXPENDITURES 1,000 - 1,200 1,200 1,200 EXPENDITURES TOTAL 1,000 - 1,200 1,200 1,200 REVENUES 1,200 600 1,200 1,200 1,200 1,200 EXPENDITURES 1,000 - 1,200 1,200 1,200 TOTAL BUSINESS UNIT-13403 -Care Of Veterans Graves (200) (600) REVENUES 209,434 111,591 212,971 222,808 293,697								
EXPENDITURES TOTAL 1,000 - 1,200 1,200 1,200 REVENUES 1,200 600 1,200 1,200 1,200 1,200 EXPENDITURES 1,000 - 1,200 1,200 1,200 1,200 TOTAL BUSINESS UNIT-13403 -Care Of Veterans Graves (200) (600)	531365	_						
REVENUES 1,200 600 1,200		OPERATING EXPENDITURES	1,000	-	1,200	1,200	1,200	
EXPENDITURES 1,000 - 1,200 1,200 1,200 TOTAL BUSINESS UNIT-13403 -Care Of Veterans Graves (200) (600)		EXPENDITURES TOTAL	1,000		1,200	1,200	1,200	
TOTAL BUSINESS UNIT-13403 -Care Of Veterans Graves (200) (600)		REVENUES	1,200	600	1,200	1,200	1,200	20
REVENUES 209,434 111,591 212,971 222,808 293,697		EXPENDITURES	1,000	:	1,200	1,200	1,200	
112711020	TOTAL BUSINESS	UNIT-13403 -Care Of Veterans Graves	(200)	(600)				
112711020		REVENUES	209 434	111.591	212.971	222.808	293.697	
				•	•			*
TOTAL Veterans Services DEPARTMENT (12,663) (15,519) (1,403) 0 (0)	TOTAL Veterans Se	ervices DEPARTMENT	(12,663)	(15,519)	(1,403)	0	(0)	

Economic Development Consortium

DEPARTMENT MISSION

The purpose of the Jefferson County Economic Development Consortium (JCEDC) is to foster and encourage responsible economic development activities focused on business recruitment, retention and expansion, to support job growth and retention, increase the tax base and to support a sustainable economic base for the citizens of Jefferson County. The JCEDC adopted the Glacial Heritage Development Partnership's (dba ThriveED) original 5-year Strategic Plan in February 2017; thus, their work is aligned. Adoption of the 2022-2026 Strategic Plan by JCEDC and ThriveED Boards is anticipated to take place in Fall 2021. (Department goals found in 2022-2026 Strategic Plan vary slightly from what is listed below and county budget document will be modified for 2023 budget submission to align fully strategic plan goals once adopted.)

DEPARTMENT GOALS

Desired results	Objectives - specific steps	Link to Strategic Plan	Completion Date
Grow business, capital investment and employment	Retain and grow existing businesses	Goal 1, Business	Ongoing
opportunities.	Attract new driver industry businesses	Same as above	Ongoing
	Build business investment capacity	Goal 2, Infrastructure	Ongoing – potential tech park development study in 2021
	Create county based revolving loan fund	Goal 1, Business	As funds are available (work underway to establish 2021)
Strengthen talent pipeline & support business employment growth needs.	Align workforce (in labor basin) with employer needs	Goal 1, Educate	Ongoing – anticipate skill study in 2021
Build a brand that promotes economic development assets	Regional (Jefferson & Dodge) branding/marketing to promote area as a ideal business destination	Goal 1, Business; Goal 4, Marketing/Communi cations; Goal 5, Work	Heart of the Heartland brand incorporated in revised marketing materials beginning in 2020
	Build infrastructure necessary to successfully brand & market area (\$\$'s/capacity to develop & expand: website, social media presence, attend industry specific trade shows,	Same as above	As funds are available. Enhancing feeds to social medial platforms – direct mail and electronic outreach in 2021 includes: FAB and

outreach to location decision influencers, etc.)	local businesses. Will continue in 2022.
Build professional capacity to execute strategic plan (Board(s) and staff).	Consultant used 7/15/19-3/1/20; converted to FT BizDev professional 6/1/2020. Added emergency staff at 10 hrs/wk January 2021.

PROGRAM EVALUATION

	Output Measures	S
2020	2021 (Est)	2022 (Est)
37	15	35
70	70	75
500	300	500
35	50	50
2	0	0
0*	1*	2*
70	75	70
	25	25
8	5	5
54,853	55,000	57,750
	37 70 500 35 2 0* 70	2020 2021 (Est) 37 15 70 70 500 300 35 50 2 0 0* 1* 70 75 25 8

^{*0 –} CDBG loan fund program CLOSED in 2018. Launch of Jefferson County RLF anticipated for September 2021. CDBG outstanding loan collection continues.

FACTORS INFLUENCING PROGRAM/SERVICE DELIVERY AND ACCOMPLISHMENTS – 2021 AND 2022

Achievement of goals for 2017-2021 and for 2022-2026, is predicated upon funding and staffing available to execute against strategic plan. Launched 2022-2026 Campaign in January of 2021. As of August 2021, campaign has raised \$981,000 of the \$1,200,000 private sector goal. Total campaign goal is \$2.1 million over 5 years.

Public Sector 2017-2021 Goal: \$875,000 municipalities & Dodge County; \$636,945 Jefferson County = \$1,511,945 (\$302,389/yr)

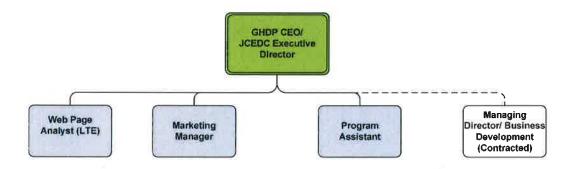
Actual Received 2021 Public Sector total: \$327,055.50

Public Sector 2022-2026 Goal: \$900,000

Private Sector 2017-2021: \$675,000

- Actual Received 2021 Private Sector Total: \$135,000
- Private Sector 2022-2026: \$1,200,000
- Existing Businesses Visited and/or Assisted
 - 2020 45 industrial (COVID-19 closed many; B2B program assisted additional 120 businesses)
 - 2021 70 estimated
 - 2022 80 estimated
- ED studies completed/Anticipated
 - 2017 0
 - 2018 1 (Manufacturing Labor Availability)
 - 2019 0
 - 2020 0
 - 2021 4 (Housing Study (for JC and all municipalities), Wage by Occupation by County study, FaB Tech Campus Feasibility Study; Talent Initiative Career Inventory)

DEPARTMENT ORGANIZATIONAL CHART



Economic Development

Financ	ial Summa	rv
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,,			2021		Change from	m 2021
	2020	2021	Amended	2022	Amended I	Budget
	Actual	Estimate	Budget	Budget	\$	%
Revenues						
Intergovernmental Revenues	ā	2	*		•	0.00%
Public Charges	161,050	145,000	145,000	145,000	*	0.00%
Intergovt. Charges	355,218	340,775	341,385	340,775	(610)	-0.18%
Misc. Revenues	12,200	12,572	•	*	2	0.00%
Other Financing Sources		Ē	480,606	405,872	(74,734)	-15.55%
Total Revenues	528,468	498,347	966,991	891,647	(610)	-0.06%
Expenditures						
Personnel Expenses	369,881	422,759	422,684	453,797	31,113	7.36%
Purchased Services	28,965	49 <i>,</i> 775	62,275	27,275	(35,000)	-56.20%
Operating Costs	26,999	40,927	46,125	52,500	6,375	13.82%
Interdept. Charges	9,966	11,240	13,740	14,580	840	6.11%
Other Expenses	16,617	17,235	16,295	17,522	1,227	7.53%
Capital Expenses	ತ	2	9	347	#	0.00%
Other Financing Uses	3	-	405,872	325,973	(79,899)	120
Total Expenditures	452,428	541,936	966,991	891,647	(75,344)	-7.79%
Property Taxes	*		=	*		(*)
Addition to (Use of) Fund Balance	76,040	(43,589)	×	·		

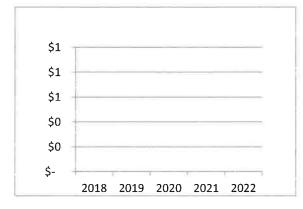
Summary Highlights:

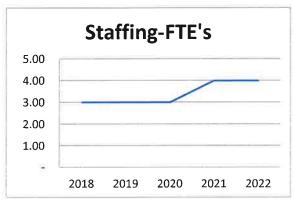
The County's 2022 cost share in funding the Consortium budget is based on the County's population estimate of 85,712, as provided by the Wisconsin Department of Administration. Participant funding is paid at a rate of \$1.50 per census person based on an intergovernmental agreement.

Summary of Capital Items:

None

Summary of Property Tax Levy and FTEs





Account Number	Project	Description	2020 Actual	2021 6-Month Actual	2021 Estimated	2021 Amended	2022 Admin	2022 Adopted
11901 -E	conomic	: Develop Consortium	1					
DEVENUE			4)					
REVENUE 458016		JCEDC GHDP Service Fees	135,000	67,500	135,000	135,000	135,000	
472015		Consortium Allocation-Contra	(14,564)		(13,718)	(13,729)	(13,718)	
473011		GHDP Reimbursed Expenses	1,705	(10,710)	(10,110)	(10,120)	(10,710)	2
474022		ED Consortium-Jefferson County	127,895	128,568	128,568	128,568	128,568	
699700		Resv Applied Operating		3 . €3	2.41	306,714	259,358	:
699701		Vested Benefits Reserve		4	12	34,126	34,126	-
REVENUES	STOTAL		250,035	182,350	249,850	590,679	543,334	ē.
EXPENDIT								
511110 511110		Salary-Permanent Regular Salary-Permanent Regular	211,927	133,993	277,618	277,618	288,644	*
511210		Wages-Regular	27,622 23,980	1,168 12,051	24,025	24,025	26,444	Ĩ
511240		Wages-Temporary	160	1,362	24,023	24,025	10,608	2
511330		Wages-Longevity Pay	96	190	104	104	111	-
		SALARIES TOTAL	263,785	148,574	301,746	301,746	325,807	-
512141		Social Security	17 405	10.025	22 624	22.624	24 119	
512141	22101	Social Security	17,425 2,083	10,835 88	22,624	22,624	24,118	
512142		Retirement (Employer)	15,930	9,858	20,368	20,368	20,488	~
512142	22101	Retirement (Employer)	1,864	79	276	/. 	•	•
512144		Health Insurance	24,873	20,176	35,114	35,114	40,549	*
512144	22101	Health Insurance	2,076	120	50	50	70	≆ ∞
512145 512145	22101	Life Insurance	53 5	36 0	58	58	72	-
512151	22101	HSA Contribution	3,000	525	3,750	3,750	625	
512153		HRA Contribution	1,000	825	0,100	345	-	2
512173		Dental Insurance	1,588	1,508	2,688	2,688	2,688	2
512173	22101	Dental Insurance	149	6				
		FRINGE TOTAL	70,045	44,056	84,602	84,602	88,540	*
		TOTAL SALARIES AND FRINGES	333,830	192,630	386,348	386,348	414,347	
521219 521229		Other Professional Serv Recruitment Related	26,249 560	37,248	47,500	60,000	25,000	
529305 531301		Web Page Development Office Equipment	2,041	1,541	2,125	2,125	2,125	3
531301		Computer Equipmt & Software	2,370	786	1,877	1,000 1,500	1,000 1,500	Ĩ.
531311		Postage & Box Rent	2,570	700	400	400	400	<u> </u>
531312		Office Supplies	431	75	1,100	1,200	1,200	9
531313		Printing & Duplicating	131	24	550	550	550	*
531314		Small Items Of Equipment	*	111	150	150	150	*
531322		Subscriptions	4,332	2,270	5,200	6,000	6,000	*
531324 531326		Membership Dues Advertising	2,729 269	1,539	3,100	3,300	3,500	ē
531343		Food	137	85	500	1,500	1,000	2
531349		Other Operating Expenses	2		-	1,000	1,000	~
531351		Gas/Diesel	135	443	1,100	3	1,500	8
532325		Registration	3,422	2,600	2,800	2,800	5,000	
532332		Mileage Commercial Travel	4,071	395 =	2,400	2,500	3,500	ž
532334 532335		Meals	629 53	-	600 500	1,000 500	2,500 1,500	-
532336		Lodging	1,561	=	1,500	1,000	3,000	-
532339		Other Travel & Tolls	63	9	300	300	300	~ ¥
532350		Training Materials	-	2	37	500	500	-
533225		Telephone & Fax	1,241	510	800	800	500	•
533236		Wireless Internet	347	148	1,300	1,875	1,500	-
535242 536533		Maintain Machinery & Equip Equipment Rent & Lease	355 1,807	263 991	2,000	3,500	2,700	
571004		IP Telephony Allocation	314	991 236	2,000 471	2,000 471	2,000 177	-
571005		Duplicating Allocation	4	18	36	36	**	2 2
571009		MIS PC Group Allocation	6,418	3,624	7,247	7,247	10,000	*
571010		MIS Systems Grp Alloc(ISIS)	1,763	921	1,842	1,842	2,707	
571020		Fleet Allocation	5			2,500	72	*
591519		Other Insurance	2,399	1,504	3,008	2,068	3,261	8
593413 594950		Railroad Consortium Donation Operating Reserve	14,000	14,000	14,000	14,000 259,358	14,000 208,998	8
394930		OPERATING EXPENDITURES	77,831	69,331	104,406	383,023	307,068	
594955		Vested Benefits Reserve	2	2	(a)	34,126	34,126	2
						,	J., 120	

Account Number Projec	t Description	2020 Actual	2021 6-Month Actual	2021 Estimated	2021 Amended	2022 Admin	2022 Adopted
	CAPITAL OUTLAY EXPENDITURES	福小		-	34,126	34,126	
	EXPENDITURES TOTAL	411,661	261,961	490,754	803,496	755,541	,
	REVENUES EXPENDITURES	250,035 411,661	182,350 261,961	249,850 490,754	590,679 803,496	543,334 755,541	
TOTAL BUSINESS	UNIT-11901 -Economic Develop Consc	161,626	79,610	240,903	212,818	212,207	
11901111 ED Con	sortium-Cambridge						
	sortium-cambridge						
REVENUES 472010	ED Consortium-Cambridge	156	161	162	162	162	ŝ
REVENUES TOTAL	6= 9=	156	161	162	162	162	-
	REVENUES	156	161	162	162	162	9
TOTAL BUSINESS	JNIT-11901111-ED Consortium-Cambri	156	161	162	162	162	
11901141 ED Con	sortium-Johnson Creek						
	SOLIGIII-SOIIISOII CIEEK						
REVENUES 472010	ED Consortium-Johnson Creek	4,473	4,524	4,524	4,524	4,524	(6
REVENUES TOTAL		4,473	4,524	4,524	4,524	4,524	
	REVENUES	4,473	4,524	4,524	4,524	4,524	<u> </u>
TOTAL BUSINESS I	JNIT-11901141-ED Consortium-Johnso	4,473	4,524	4,524	4,524	4,524	
11901226-ED Con	sortium-Fort Atkinson						
REVENUES 472010	ED Consortium-Fort Atkinson	18,585	18,713	18,713	18,712	18,713	=
REVENUES TOTAL		18,585	18,713	18,713	18,712	18,713	
	REVENUES	18,585	18,713	18,713	18,712	18,713	8
TOTAL BUSINESS (JNIT-11901226-ED Consortium-Fort Atk	18,585	18,713	18,713	18,712	18,713	
11901241-ED Con	sortium-Jefferson			25		25	
REVENUES 472010	ED Consortium-Jefferson	12,197	12,156	12,156	12,156	12,156	~
REVENUES TOTAL		12,197	12,156	12,156	12,156	12,156	
	REVENUES	12,197	12,156	12,156	12,156	12,156	¥
TOTAL BUSINESS U	JNIT-11901241-ED Consortium-Jeffersc	12,197	12,156	12,156	12,156	12,156	
11901246-ED Con	sortium-Lake Mills						
REVENUES							
472010	ED Consortium-Lake Mills	9,146	9,228	9,228	9,228	9,228	¥
REVENUES TOTAL		9,146	9,228	9,228	9,228	9,228	
	REVENUES	9,146	9,228	9,228	9,228	9,228	¥
TOTAL BUSINESS L	INIT-11901246-ED Consortium-Lake Mi	9,146	9,228	9,228	9,228	9,228	

11901290-ED Consortium-Waterloo

Account		2020	2021 6-Month	2021	2021	2022	2022
Number Projec	t Description	Actual	Actual	Estimated	Amended	Admin	Adopted
REVENUES							
472010	ED Consortium-Waterloo	4,985	4,977	4,977	4,977	4,977	8
REVENUES TOTAL		4,985	4,977	4,977	4,977	4,977	
	REVENUES	4,985	4,977	4,977	4,977	4,977	
	REVENUES	4,303	4,977	4,577	4,577	4,377	
TOTAL BUSINESS	UNIT-11901290-ED Consortium-Waterlo	4,985	4,977	4,977	4,977	4,977	
11901291-ED Cor	nsortium-Watertown						
REVENUES							
472010	ED Consortium-Watertown	36,557	22,851	22,851	23,067	22,851	*
REVENUES TOTAL		20 557	22.054	22.054	22.067	22.054	
REVENUES TOTAL		36,557	22,851	22,851	23,067	22,851	•
	REVENUES	36,557	22,851	22,851	23,067	22,851	32
TOTAL BUSINESS	UNIT-11901291-ED Consortium-Waterto	36,557	22,851	22,851	23,067	22,851	
	() =						
11901292-ED Con	sortium-Whitewater						
REVENUES	ED Consodium Whitewater	4 470	4.500	4.500	4.540	4.500	
472010	ED Consortium-Whitewater	4,473	4,589	4,589	4,543	4,589	
REVENUES TOTAL		4,473	4,589	4,589	4,543	4,589	
	REVENUES	4,473	4,589	4,589	4,543	4,589	s.
TOTAL BUSINESS.							
TOTAL BUSINESS	UNIT-11901292-ED Consortium-Whitew	4,473	4,589	4,589	4,543	4,589	•
[44004054 55 0							
11901351-ED Con	sortium-Dodge County						
REVENUES							
472010	ED Consortium-Dodge County	135,048	135,008	135,008	135,449	135,008	*
REVENUES TOTAL	? 	135,048	135,008	135,008	135,449	135,008	-
	DEVENUE	405.040	405.000	405.000	405.440	405.000	
	REVENUES	135,048	135,008	135,008	135,449	135,008	
TOTAL BUSINESS	JNIT-11901351-ED Consortium-Dodge 🗓	135,048	135,008	135,008	135,449	135,008	
11902 -Homebuy	vers	**					**
DEVENUES							
REVENUES 458007	JCEDC Service Fees	26,050	4,050	10,000	10,000	10,000	
472010	ED Consortium Revenue	14,564	13,718	13,718	13,729	13,718	·
485200	Donations Restricted	12,200	10,072	12,572	-	2	8
699700 699701	Resv Applied Operating Vested Benefits Reserve		35 361		132,911 6,855	105,534 6,855	
	- Cotton Bollonic Moselvo						
REVENUES TOTAL	-	52,814	27,840	36,290	163,496	136,106	
EXPENDITURES							
511210	Wages-Regular	23,888	12,051	24,025	24,025	26,444	-
511330	Wages-Longevity Pay SALARIES TOTAL	96 23,984	12,051	104 24,128	104 24,128	26,555	
512141	Social Security	1,545	767	1,616	1,616	1,664	
512142 512144	Retirement (Employer) Health Insurance	1,619 7,435	813 4,427	1,629 7,634	1,629 7,634	1,726 8,923	3. S
512144	Life Insurance	7,435 27	4,427	7,634 27	7,034 27	6,923 29	<u> </u>
512151	HSA Contribution	1,000	75	750	750	20	
512153	HRA Contribution	*	75	75	=	*	
512173	Dental Insurance	442	306	552	552	552	<u> </u>
	FRINGE TOTAL	12,067	6,479	12,282	12,207	12,894	3

Account			2020	2021 6-Month	2021	2021	2022	2022
Number	Project	Description	Actual	Actual	Estimated	Amended	Admin	Adopted
	т	OTAL SALARIES AND FRINGES	36,051	18,530	36,411	36,336	39,450	
		5 // L 5 / L 11 // L 5 / / / / / / / / / / / / / / / /	90,001	10,000	00,777	00,000	00,100	
529305	٧	Veb Page Development	114	390	150	150	150	
531312	С	ffice Supplies	97	62	650	650	400	Sec. 1
531322	s	ubscriptions	595	709	1,000	1,000	750	(4)
531324	M	lembership Dues		1962	250	250	250	(*)
532325	R	egistration	178	(*)	1,500	1,500	1,500	:*):
532332	M	lileage	7	12	500	500	500	340
532334	С	ommercial Travel	-		700	700	700	-
532335	M	leals		9.50	300	300	300	
532336	Le	odging	*		1,500	1,500	1,500	(*)
532339	0	ther Travel & Tolls	:48	72	130	130	130	147
532350	Т	raining Materials	543	246	3,000	3,000	3,000	
533225	T	elephone & Fax	44	19	150	150	100	200
533236		/ireless Internet	259	106	300	300	300	(4)
535242	M	laintain Machinery & Equip	423	68	2,000	2,000	1,500	-
536533		quipment Rent & Lease	770	385	770	770	770	-
571004	1F	Telephony Allocation	45	33	67	67	59	
571009	M	IS PC Group Allocation	1,070	604	1,208	1,208	1,250	-
571010	M	IS Systems Grp Alloc(ISIS)	353	184	369	369	387	3
591519	0	ther Insurance	218	120	227	227	261	
594950	0	perating Reserve			5 %	105,534	75,995	-
	0	PERATING EXPENDITURES	4,716	2,535	14,771	120,305	89,802	- 1
594955	V	ested Benefits Reserve				6,855	6.855	
		APITAL OUTLAY EXPENDITURES	:e.	1.50	X(♥)	6,855	6,855	-
	_	XPENDITURES TOTAL	40 707	24 225	54 400	400 400	400 400	
	E.	APENDITURES TOTAL	40,767	21,065	51,182	163,496	136,106	
	R	EVENUES	52,814	27,840	36,290	163,496	136,106	-
	E	XPENDITURES	40,767	21,065	51,182	163,496	136,106	5.€
OTAL BUS	INESS UNI	T-11902 -Homebuyers	(12,048)	(6,775)	14,892	(0)		
				La di America		100		
	R	EVENUES	528,468	422,395	498,347	966,992	891,647	-
	E	XPENDITURES	452,428	283,026	541,936	966,992	891,647	
OTAL F	nomic Dava	lopment DEPARTMENT	(76,040)	(139,369)	43,589	•		- 1